



Terry Britton

Professional Certified Coach (PCC)

Having coached over 1000 leaders, Terry skillfully uses her blend of operational, organizational effectiveness, and coaching background to assist her clients in achieving their goals. She believes that highly effective organizations today continue to promote a learning environment and seek leaders who not only develop their own skills but also promote that learning throughout their teams. Terry is experienced in assisting her clients systematically build leadership effectiveness, re-inventing new approaches and perspectives, develop and facilitate organizational training, support and champion ongoing organizational change, and advance difficult conversations.

Terry has also developed, facilitated, and coached in numerous leadership development programs in varying organizations and industries. Terry coaches and facilitates programs for Adobe, Capital One, the World Bank Group, Office of Personnel Management (OPM), Inter-American Development Bank (IDB), the National Security Administration, Customs and Border Protection (CBP), National Park Service (NPS), RAND, SKF, and numerous health care facilities and organizations such as MedStar and BlueCross.

Terry has also worked in several DEI projects supporting and guiding clients specifically in culture change initiatives, diversified leadership development programs, and inclusive hiring and promotion strategies. Terry is a certified DEI Facilitator and is passionate about supporting organizations to become a place of belonging and inclusion for their entire workforce.

Terry has worked with a broad range of clients from many industries and sectors of government. Industries in which she has extensive experience include healthcare, hospitality, finance and accounting, manufacturing, pharmaceutical, technology, and professional services. Terry also has extensive experience with different sectors of the government including consulting firms that work exclusively with government contracts and agencies within the intelligence community.

Terry has coached all levels of leadership and teams in many complex organizations. A representative list includes: Executives at major healthcare organization transitioning into Senior Vice President role, hospital executive for leadership and team development, senior executive at a major consulting and lending institution seeking to empower and develop his team, leadership team of government agency for strategic planning and team development, senior leader in a global architectural firm for leadership development, and plant manager at a multi-national manufacturing organization.

Her executive coaching area of expertise includes leadership skills assessment and development (MBTI, The Leadership Circle Profile, Gallup Strengths, Hogan, and various 360's), emotional intelligence, interpersonal and communication skills development, diversity and cultural awareness, strategic thinking and planning, and team coaching and interventions. Terry combines her coaching skills with her passion for organizational development and facilitation to provide an integrated, wider perspective and approach for her clients.

Education and Training:

- Master of Arts degree in Human Development from Fielding Graduate University.
 - Fellowship Program in Change Management from Johns Hopkins University.
 - Executive Leadership Coaching Program from Georgetown University.
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